



How to Earn Your ABR® Designation

Accredited Buyer's Representative (ABR®) Designation Course

www.ncjar.com





Steps For Earning Your ABR®

The Accredited Buyer's Representative (ABR®) Designation Course, you're required to meet an established set of benchmarks to officially earn your ABR® designation.

Each step reflects a high standard of excellence for all designees to demonstrate and complete before or within three years of taking the designation course.

Benchmarks



Benchmark 1: ABR® Designation Course

Take the two-day ABR® designation course.



Benchmark 2: Additional Education

Complete one qualifying elective course.

Elective Course Examples:

- At Home With Diversity® (AHWD) Certification Course
- Pricing Strategy Advisor (PSA) Certification Course
- Seniors Real Estate Specialist® (SRES®) Designation Course
- Short Sales & Foreclosure (SFR®) Certification Course

Benchmarks



Benchmark 3: Confirmed Transactions

Finalize five transactions solely as a buyer's representative (no dual agency).

This can include up to two leases.

These transactions do not need to fall within a specific period of time.



Benchmark 4: Active Status

Maintain active and good membership status in the Real Estate Buyer's Agent Council (REBAC) and the National Association of REALTORS® .